

	<b>Collaborative Law</b>	<b>Litigation</b>
<b>Communication</b>	<ul style="list-style-type: none"> <li>• Open, honest, shared</li> <li>• Educational</li> <li>• No blaming / no fault divorce</li> </ul>	<ul style="list-style-type: none"> <li>• Guarded, secretive, deceptive, strategic</li> <li>• Coercive</li> <li>• Blaming and fault finding</li> </ul>
<b>Attitudes</b>	<ul style="list-style-type: none"> <li>• Trust in process</li> <li>• Some mutual concerns</li> <li>• Future focused</li> <li>• Assertive</li> <li>• Client empowered to solve problems with other client</li> </ul>	<ul style="list-style-type: none"> <li>• Mistrust and suspicion</li> <li>• Individualistic</li> <li>• Past focused</li> <li>• Aggressive / defensive</li> <li>• Lawyer responsible for solving problems and for solutions</li> </ul>
<b>Process</b>	<ul style="list-style-type: none"> <li>• Negotiate from interests</li> <li>• Attack problems</li> <li>• Develop acceptable, objective standards</li> <li>• Create choices to meet individual needs</li> <li>• Create choices for mutual gain</li> </ul>	<ul style="list-style-type: none"> <li>• Bargain from positions</li> <li>• Attack each other</li> <li>• Use whatever standard will advance position</li> <li>• Consider only competing individual positions</li> <li>• Consider only choices which advance position</li> </ul>
<b>Outcome</b>	<ul style="list-style-type: none"> <li>• Solutions acceptable to both</li> <li>• Compromise to meet mutual and individual needs</li> <li>• Mutual ownership of process solutions</li> <li>• Dignity</li> <li>• Continuing relationship important</li> <li>• Learn skills to solve future problems</li> </ul>	<ul style="list-style-type: none"> <li>• Win big / lose big</li> <li>• Barter to get compromise</li> <li>• Feeling of being overpowered</li> <li>• Battle scars</li> <li>• Alienation</li> <li>• Need to battle in court again to solve future problems</li> </ul>

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